



FAIRFAX COUNTY

DEPARTMENT OF PURCHASING & SUPPLY MANAGEMENT
12000 Government Center Parkway, Suite 427
Fairfax, Virginia 22035-0013

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V I R G I N I A

Telephone: (703) 324-3201 Fax: (703) 324-3228 TTY 1-800-828-1140

OCT 21 2002

Amendment No. 2

SUBJECT: Procurement Card Services

CONTRACTOR

Bank One Corporation
One First National Plaza
Mail Suite 0458
Chicago, Illinois 60670-0458

VENDOR CODE

B360899825 02

CONTRACT NO.

RQ99-217069-16A

Contract, RQ99-217069-16A is amended to incorporate the new pricing schedule (See Attachment A). All other terms and conditions remain the same.

A handwritten signature in cursive script, reading "Cathy A. Muse".

Cathy A. Muse
Director/County Purchasing Agent

CAM/lr/h:\lrobin\amendments

DISTRIBUTION:

Office of Finance - Accounts Payable
DPSM - Systems Administration Section
Control Copy
DAHS/Contracts Mgmt. - Suite 738
~~FCPS - Bo Zagurski~~
Park Authority - Contract Section

Contractor(s)
Contract Administrator
DPSM - Mable McCarthy
✓ DPSM - Mary Jane Comly
Finance - Kelly Lehman
DIT - Cathy Cantor

Joy Crosby -

Incentives

Volume Bonus

The following incentive schedule would apply to aggregate calendar year net USD charge volume (not including cash advances or convenience checks) when settlement terms are 14 days after each 30-day billing cycle.)

- \$10,000 when monthly spend reaches \$2.50 million (equivalent to \$30 million per year)
- \$10,000 when monthly spend reaches \$2.92 million (equivalent to \$35 million per year)
- \$10,000 when monthly spend reaches \$3.33 million (equivalent to \$40 million per year)
- \$10,000 when monthly spend reaches \$3.75 million (equivalent to \$45 million per year)
- \$10,000 when monthly spend reaches \$4.17 million (equivalent to \$50 million per year)

Volume Incentive

The following incentive schedule would apply to aggregate calendar year net USD charge volume (not including qualified large ticket transactions, cash advances or convenience checks) when settlement terms are 14 days after each 30-day billing cycle. Total dollar volume is used to determine which cell of the matrix below applies for the entire County of Fairfax "consortium". Escalator points can be earned for faster/more frequent payment as specified below. Each entity participating through County of Fairfax can choose their own payment terms and earn escalator points accordingly. Escalator can also be earned if an entity's average transaction size exceeds \$200.

NET ANNUAL USD PURCHASE VOLUME (IN MILLIONS)	BASE INCENTIVE RATE
\$0 - \$5	.25%
\$5 - \$10	.30%
\$10 - \$20	.50%
\$20 - \$30	.55%
\$30 - \$40	.60%
\$40 - \$50	.65%
>\$50	.70%

Escalators to the schedule immediately above:

- Add 10 basis points if payment is made 7 days after a 30 day billing cycle
- Add 20 basis points if payment is made 7 days after a two-week billing period
- Add 25 basis points if payment is made 7 days after a weekly billing period
- Add 35 basis points if payment is made daily
- Add 10 basis points if portfolio average transaction size is \$200 - \$300
- Add 20 basis points if portfolio average transaction size is >\$300

If travel volume is individually billed, the following would apply to individually billed travel volume only (cardholder terms are 30 & 25):

- Subtract 5 basis points if centrally paid
- Subtract 10 basis points if individually paid

Large Ticket Transactions

The following schedule applies separately to each entity's net USD charge volume that qualifies for the large ticket interchange rate. Qualified transactions exceed \$4500, include at least level II data and are acknowledged by the supplier's acquirer.

AVERAGE TRANSACTION SIZE	LARGE TICKET INCENTIVE RATE
\$4,500 - \$5,000	.50%
\$5,000 - \$7,500	.45%
\$7,500 - \$10,000	.40%
\$10,000 - \$15,000	.35%
\$15,000 - \$20,000	.30%
\$20,000 - \$25,000	.25%
>\$25,000	.20%

Escalators to the schedule immediately above:

- Add 10 basis points if payment is made 7 days after a 30 day billing cycle
- Add 20 basis points if payment is made 7 days after a two-week billing period
- Add 25 basis points if payment is made 7 days after a weekly billing period
- Add 35 basis points if payment is made daily

To qualify for incentive awards, all corporate billing accounts must be current as of December 31, each year. Incentive awards are paid in January for the previous calendar year.

Incidental Fees

Plastic Design (assessed per order)

Standard	No Charge
Graphix Card Design (one standard color)	\$300 per side per proof
Custom Card Design (multiple/custom colors, min. order of 1000)	At cost

Copy Retrieval Fee (applies only to non-disputed items) \$5.00 per receipt

Finance Charge Rate (applies only to past due accounts) Prime + 2%

Reporting

PVS Net

Monthly Subscription Fee	WAIVED
Optional Custom Mapper Programming	\$150 per hour (First Custom Mapper Waived)

ProValue Services

Software Sub-License	PAID
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Monthly Maintenance	
1 – 10 total sites	\$150 per transmission site
11 – 20 total sites	\$100 per transmission site
> 20 total sites	\$50 per transmission site

Super Corp Transmissions	\$50 per transmission site
(The first hierarchy is charged the standard monthly maintenance fee. All Incremental hierarchy files are charged at the super corp rate.)	

Custom Mapper	
First mapper	No Charge
Mapper upgrade	\$150 per hour

Custom Programming	\$150 per hour
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Training & Installation	
Remote installation	WAIVED
On-site installation	WAIVED
Additional on-site training	\$500 per day plus travel
One-day training class at ProCard, Inc.**	\$295 per person
Two-day training class at ProCard, Inc.**	\$495 per person

** Direct billed by ProCard, Inc.

Pathway Net

Software Sub-License	WAIVED
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Monthly Maintenance	WAIVED
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Custom Mapper	
First mapper	No Charge
Mapper upgrade	\$150 per hour

Custom Programming	\$150 per hour
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Training	
Additional on-site training (after initial implementation)	\$750 per day plus travel
One-day training class at ProCard, Inc.**	\$295 per person
Two-day training class at ProCard, Inc.**	\$495 per person

** Direct billed by ProCard, Inc.

August 5, 2002

Optional Services

Cash Advance	2% (\$3.00 minimum)
Convenience Check	\$1.00 per posted check + .5% of value
Commercial Card Travel Rewards***	
Annual Program Fee (employee or company paid)	\$75 per participant
Bonus Point Purchase	\$.02 per bonus point

***Subject to the *Terms & Conditions* of the Bank One Commercial Card Travel Rewards Program

Cardholder Fees (individual billing)

Late Payment Fee	\$15.00 per Card per past due payment by Cardmember
Returned Check Fee	\$15.00 per Cardmember check returned
Finance Charge Rate	Prime + 6.4%

August 5, 2002